

RENTALS

We rent our Steinway grand pianos across Europe to musicians and venues who value high quality instruments, but for whom the outright purchase of a Steinway is currently not possible. Our rental packages are suitable for both private individuals and the professional sector, including:

- Piano teachers & students
- Concert halls / venues
- Music schools, academies & conservatories
- Concert pianists
- Music lovers
- Communities

EXAMPLES

A Steinway **model 0-180** from Klangmanufaktur worth € 65,000
(€ 62,500 sales price plus € 2,500 administration fee)

- 1. Rent for the piano:** € 217 / month
- 2. Insurance:** € 33 / month
- 3. Transport** e.g. to Berlin: approx. € 950 plus € 84 for insurance
- 4. Service:** 2x per year 140 € plus travel costs, details see page 2

A Steinway **model B-211** from Klangmanufaktur worth € 82,500
(€ 80,000 sales price plus € 2,500 administration fee)

- 1. Rent for the piano:** € 275 / month
- 2. Insurance:** € 41 / month
- 3. Transport** e.g. to Paris or Zurich as additional load: approx. € 1,200 plus € 84 for insurance
- 4. Service:** 2x per year 140 € plus travel costs, details see page 2

A Steinway **model D-274** from Klangmanufaktur worth € 112,500
(€ 110,000 sales price plus € 2,500 administration fee)

- 1. Rent for the piano:** € 375 / month
- 2. Insurance:** € 56 / month
- 3. Transport** e.g. to Lübeck, on stage: approx. € 800 plus € 84 for insurance
- 4. Service:** 2x per year 140 € plus travel costs, details see page 2

COSTS	<p>The costs are composed as the following:</p> <ol style="list-style-type: none"> 1. Piano rent: 4 % p.a. of the instrument's value (sales price + € 2,500 administration fee) 2. Insurance: 0.5 % p.a. of the instrument's value + 19 % insurance tax (invoicing will be separate once a year) 3. Transport: The costs for transportation are calculated depending on distance, piano size and local conditions (stairs, stage, etc). We request prices individually from our forwarding partners. In addition, there is a transport insurance of € 84 flat. 4. Service: The regular maintenance (including tuning) is expected to take place twice a year and costs € 140 per appointment plus travel costs. We plan our service tours to keep the travel expenses low. The costs will be distributed proportionally to our clients. In addition, there are further tunings, depending on individual needs. The first service appointment (adjustment of the piano to the acoustics on site) is free of charge.
CONCEPT	<p>Our rental model is a lot cheaper than other providers on the market. This is because we have already sold the instrument and no longer have to make money from renting it. The buyer is always an investor who provides us with the instrument for permanent subletting to artists and concert venues. The owner of the instrument receives the full rent.</p>
DETAILS	<ul style="list-style-type: none"> – All prices include the applicable tax and are rounded up to the next euro. – The period of notice is 6 months, so that we have enough time to provide a new tenant for the piano. – Maintenance and insurance are always carried out by Klangmanufaktur, as we are responsible for maintaining the value of the instrument. – For the same reason, the grand piano rental only applies to instruments that have been overhauled in our workshop. – Within the scope of warranty, Klangmanufaktur takes on the repair of structural defects and deficiencies. This expressly does not apply to consumable parts such as strings and hammer heads.